2018 Annual Report





Our Vision

The vision of the Idaho State Liquor Division is to be the most respected and highest performing purveyor of distilled spirits in the U.S.A.



Our Mission

The mission of the Idaho State Liquor Division is to provide control over the importation, distribution, sale, and consumption of distilled spirits; curtail intemperate use of beverage alcohol; and responsibly optimize the net revenues to the citizens of Idaho.



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GOVERNOR'S MESSAGE

Dear Friends,

As my tenure as Governor comes to a close, I want to thank our great employees at the Idaho State Liquor Division (ISLD) for providing the kind of customer service and professional standards we have come to expect from them over the last 12 years.

The citizens of our great state can be sure that they are complying with and preventing under-age sales, successfully managing product placement and selection and following a business model that is resulting in sales volume increases of 6% from last fiscal year.



C.L. "Butch" Otter Governor of Idaho

Each year during the budget process, the ISLD is authorized to operate on the revenues generated by its activities. The result is the Division returns that amount and four times more. In Fiscal Year 2018, the distributions to cities, counties, community colleges, substance abuse treatment, and general government totaled over \$78,500,000. This all happened while per capita consumption remained consistently low.

Once again, over 7% of total sales came from consumers traveling from across the border in the state of Washington. Higher taxes in the Evergreen State have been and continue to be a great example of why consumers are willing to travel a short distance for better value.

The Division continued its collaboration with the National Alcohol Beverage Control Association (NABCA) and community coalitions throughout Idaho. Critical funding made a difference in our communities by cooperating with local law enforcement and the Idaho State Police, local citizens, and State agencies focused on preventing the harm caused by irresponsible and underage drinking.

I have confidence in the leadership of Director Anderson and the Idaho State Liquor Division associates who responsibly serve us each and every day.

Please remember, the Liquor Division is Citizen Owned for the Benefit of All.

As Always - Idaho, "Esto Perpetua"

C.L. "Butch" Otter Governor of Idaho

ISLD DIRECTOR'S MESSAGE

Dear Fellow Idahoans,

In Fiscal Year 2018, your Idaho State Liquor Division (ISLD) delivered yet another record year of accomplishments, responsible service, and distributions to the good causes we support throughout Idaho. Net income increased nearly 6%, resulting in a \$78,500,000 transfer to Idaho cities, counties, community colleges, substance abuse treatment, and general government. The forecast for the next decade is \$950,000,000.



Jeffrey R. Anderson Director

As we meet the 21st century market, our focus is to operate the ISLD within the Jeffr letter and spirit of the law that established its purpose. Distilled spirits are conveniently available in all areas of the Gem State, product selection is exceptional, and our valued suppliers continue to provide new and innovative offerings.

Stores in Boise, Garden City, Meridian, Moscow, and Coeur d'Alene, were moved or received significant upgrades. To address the rapid growth in population, we requested and received approval for two new retail locations to be added in the next year. The dedicated associates of the ISLD believe "good enough isn't (good enough)". The citizens deserve the best service possible.

An essential element for success is having the right players on the field. We have been very fortunate to welcome new faces to our leadership team. Ray Homen was promoted from Business Analyst to Deputy Director for Procurement and Distribution. Sally Ray joined as Deputy Director for Retail Operations after 18 years in a similar role at the Kroger Company. Jill Ballard came to us as our new Business Analyst following many years in state government service. Finally, Rick Baltadonis accepted a promotion as Product Manager from store manager in downtown Boise. The ISLD is ready for the challenges ahead.

We will continue to responsibly administer the ISLD on behalf of the People of the Gem State because we are Citizen Owned for the Benefit of All.

Sincerely,

Jeffrey R. Anderson

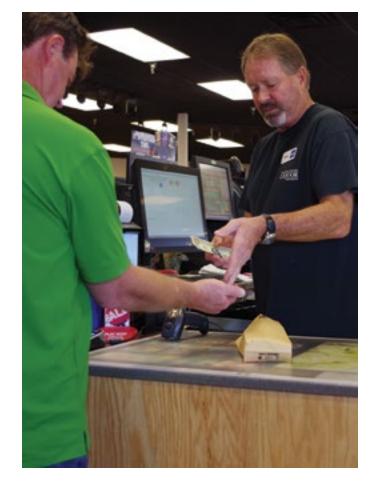
Director

FINANCIAL RESULTS

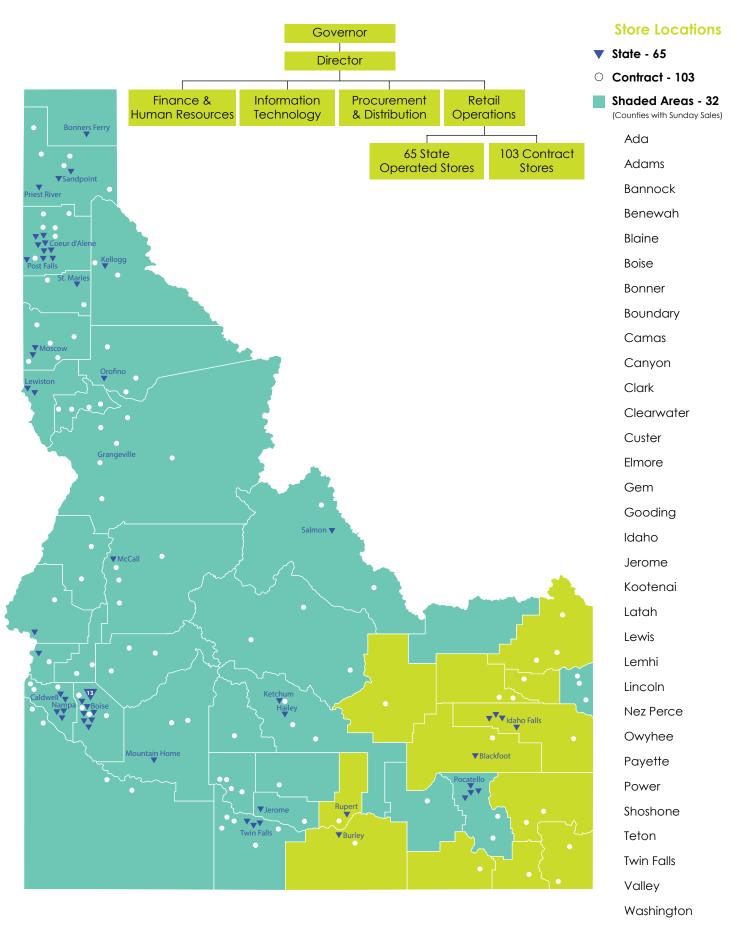
FISCAL YEAR	2014	2015	2016	2017	2018	2019 (Est.)
STATE STORES	66	65	66	66	65	67
CONTRACT STORES	103	105	107	105	103	103
**9-Liter Case Sales Change vs. prior	1,020	1,050	1,095	1,140	1,180	1,220
	0.5%	2.9%	4.3%	4.1%	3.5%	3.4%
**Sales Dollars Change vs. prior	\$169,000	\$179,000	\$191,000	\$203,400	\$215,200	\$224,600
	2.8%	5.9%	6.7%	6.5%	5.8%	4.4%
**Gross Profit Change vs. prior	\$83,100	\$87,700	\$93,900	\$99,800	\$105,200	\$109,700
	2.8%	5.5%	7.1%	6.3%	5.4%	4.3%
**Net Income Change vs. prior	\$61,600	\$65,700	\$70,300	\$75,600	\$79,800	\$82,900
	3.1%	6.7%	7.0%	7.5%	5.6%	3.9%
**Distributions Change vs. prior	\$63,000	\$64,400	\$68,700	\$73,300	\$78,500	\$82,000
	4.8%	2.2%	6.7%	6.7%	7.1%	4.5%

^{**} All Figures in Thousands





ORGANIZATIONAL STRUCTURE & STORE LOCATIONS



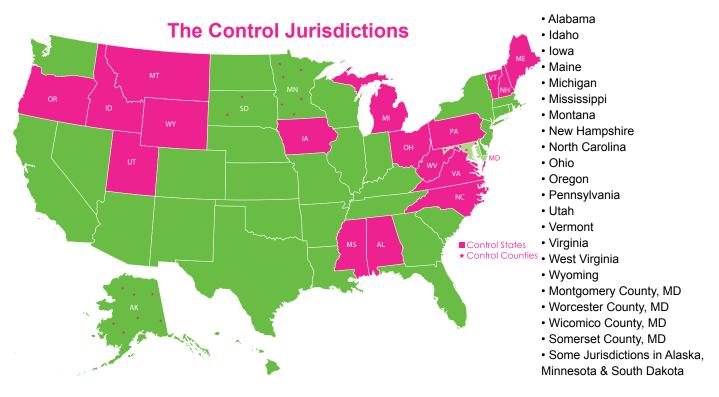
BACKGROUND AND HISTORY

The Idaho State Liquor
Division (ISLD) was
established in 1935, following
the repeal of Prohibition, as
a means of providing greater
control over the distribution,
sale, and consumption
of beverage alcohol. The
Division has been an agency
in the Office of the Governor
since 1974. Beer and wine
are regulated by the Alcohol
Beverage Control division of the
Idaho State Police.

stores staffed and operated by Division employees, and 103 are contract operators. The state liquor store with the highest sales volume reported sales of \$8.1 million in FY 2018. Statewide, stores sell nearly thirteen million bottles annually. Each state and contract store is stocked and maintained to meet the needs of customers including liquor-by-the-drink establishments. Outlets feature a selection of products specific

finance, information technology, human resources, contracts, and store supervision. Twenty warehouse personnel, colocated with the administrative office, receive, store and distribute over 1,100,000 cases annually over a geographic area of 83,000 square miles. The warehouse contains about 200,000 cases valued at nearly \$15 million.

Idaho's model of liquor distribution provides benefits



Idaho is one of 17 states along with several other jurisdictions nationwide that control the sale of alcoholic beverages. These jurisdictions account for almost 25% of the U.S. population, and operate their own retail and/or wholesale distribution of beverage alcohol.

The ISLD oversees 168 retail outlets throughout the state that sell distilled spirits. Of those, 65 are state liquor

to the tastes and lifestyles of the local communities they serve. All products are priced uniformly throughout the state. The ISLD paid \$7.4 million to the private sector for agency contract fees and store leases in FY 2018.

The Division's central office and warehouse are located in Boise. A central office staff of 24 and three district managers oversee all administrative aspects of the business including purchasing.

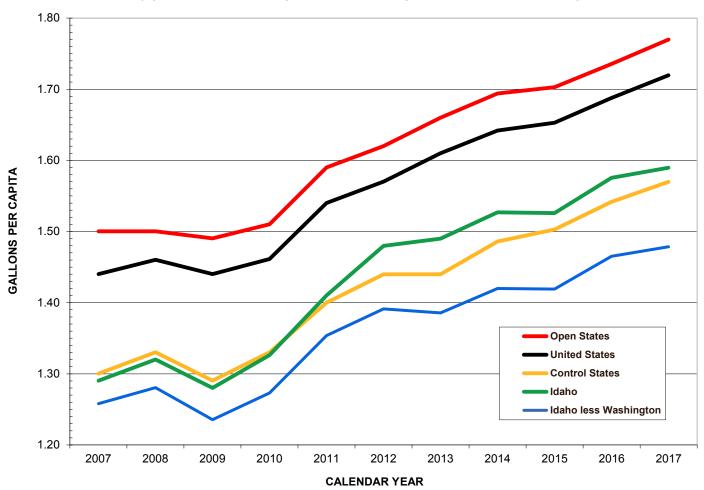
to all of Idaho's citizens. Moderation and temperance in control states generally reduce social costs associated with alcohol consumption. Additionally, Idaho law provides for the distribution of liquor profits to specific state programs, the General Fund, and 44 counties and 200 cities. Over the last decade \$610 million was distributed to state programs, counties and cities.

PER CAPITA CONSUMPTION OF DISTILLED SPIRITS

Idaho Consumption Metrics are Affected by Washington Consumers

Idaho consumption metrics are affected by significant cross-border sales from Washington State. The ISLD estimates that non-resident consumption adds approximately 7.0% to ISLD sales and related consumption statistics. With the deregulation of Washington State's distilled spirits distribution model on June 1, 2012, Idaho now offers an even greater value to Washington consumers than it did prior to 2012. Currently, Idaho is experiencing a sizable sales lift at our outlets along the Washington border. We expect our consumption metrics to continue to be impacted in a significant manner by Evergreen State consumers for the foreseeable future.

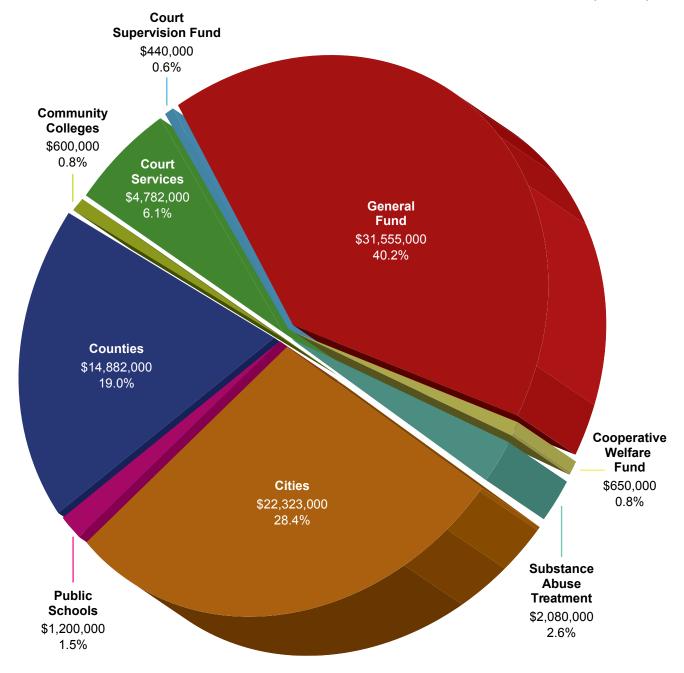
Apparent Per Capita Consumption of Distilled Spirits



Source: Distilled Spirits Council of the United States & U.S. Census Data

Apparent per capita consumption is based on total population (i.e., not just adults 21 and over). Statistics are based on point-of-sale data and may not take into account the impact of cross-border distilled spirits sales. Consumption in Idaho was 1.59 gallons in calendar year 2017 compared with 1.57 gallons for all control states and 1.77 gallons in license states. Consumption in license states is 12.7% more than in all control states and 19.7% more than in Idaho, when we factor out the estimated impact of cross-border sales to Washington residents.

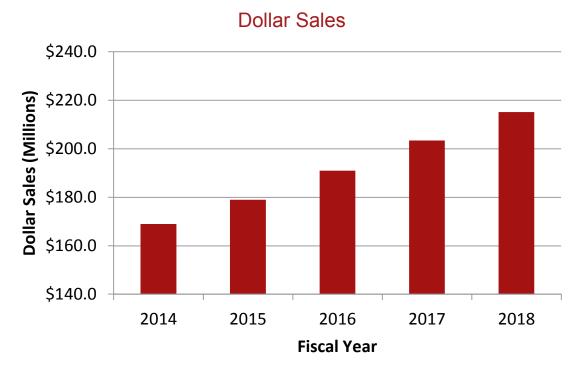
FISCAL YEAR 2018 PROFIT DISTRIBUTION \$78,512,000



Statutory Profit Distribution Formula (Idaho Code § 23-404):

- a. 2% surcharge on liquor sales to the Drug Court, Mental Health Court and Family Court Services Fund.
- b. 50% of remaining profits after transferring the amounts in (a) above are distributed as follows:
 - Annual fixed distributions totaling \$5,650,000 to Substance Abuse Treatment Fund, Community Colleges, Public Schools, Cooperative Welfare Fund, Court Services and Court Supervision Funds.
 - Remaining balance to the General Fund.
- c. 50% of remaining profits are distributed as follows:
 - 40% to counties in proportion to each county's liquor sales to total State liquor sales
 - 60% to cities as follows:
 - 90% to those incorporated cities with liquor stores in proportion to sales.
 - 10% to those incorporated cities without liquor stores in proportion to population.

FIVE YEAR COMPARISONS



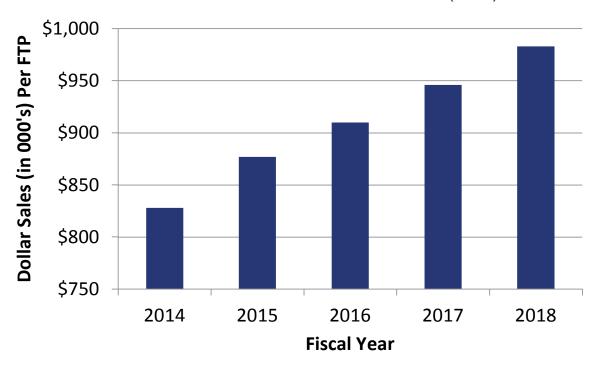
Dollar sales increased 27% from \$169 million in 2014 to \$215 million in 2018.



9-Liter case sales increased 16% from 1,019,000 in 2014 to 1,182,000 in 2018.

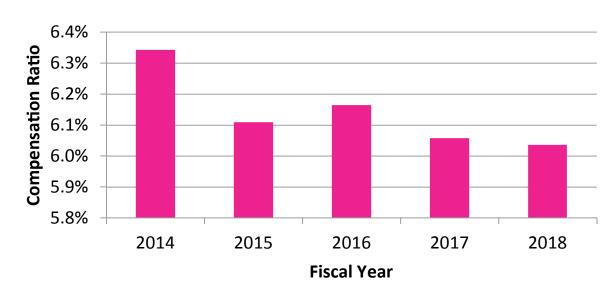
FIVE YEAR COMPARISONS

Five Year Sales Per Full-Time Position (FTP)



The average dollar sales per FTP was \$983,000 in FY18, up from \$828,000 in FY14.

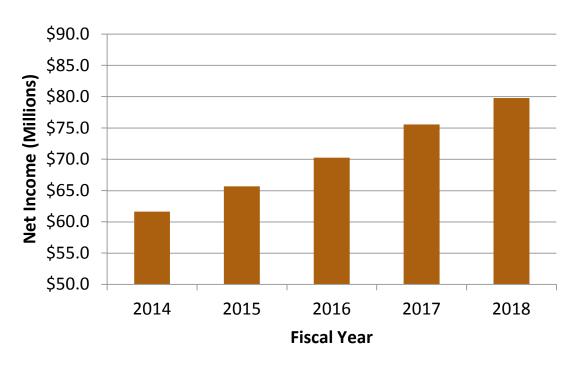
Employee Compensation as a Percent of Sales



The ratio of employee compensation to sales dollars decreased from 6.3% in 2014 to 6.0% in 2017. Between 2014-2018, the employee compensation ratio averaged 6.1%.

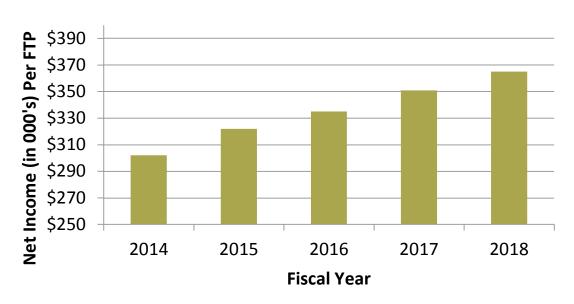
FIVE YEAR COMPARISONS





Net income increased 29% from \$61.6 million in 2014 to \$79.8 million in 2018.

Net Income Per FTP



The Net Income per employee was \$365,000 in FY18, up from \$302,000 in FY14.

INCOME STATEMENT



	Fiscal Year Ending June 30, 2018	Fiscal Year Ending June 30, 2017
Sales		
Retail Liquor Sales	\$175,612,140	\$166,234,730
Discount Liquor Sales	36,768,080	34,645,730
Military Liquor Sales	4,440	11,780
Non-Liquor Sales	2,772,920	2,489,460
Total Sales	215,157,580	203,381,700
Cost of Sales	109,989,100	103,548,300
Gross Profit	105,168,480	99,833,400
Operating Expenses	25,791,920	24,574,220
Net Operating Income	79,376,560	75,259,180
Other Income & (Losses)	463,280	312,680
Net Income	\$79,839,840	\$75,571,860

BALANCE SHEET

	Fiscal Year Ending June 30, 2018	Fiscal Year Ending June 30, 2017
Assets		
Cash	\$20,963,180	\$16,753,430
Accounts Receivable	109,380	170,040
Inventory	17,125,930	17,903,320
Prepaid Expenses	400,080	686,670
Land	297,940	297,940
Building	10,210,460	9,901,240
Other Fixed Assets	5,472,320	5,228,660
Accumulated Depreciation	(8,812,310)	(8,116,760)
Total Assets	\$45,766,980	\$42,824,540
Liabilities And Fund Equity		
Liquor Accounts Payable	\$10,868,860	\$10,475,250
Payroll Payable	519,480	455,390
Other Accounts Payable	245,550	302,260
Distributions Payable	15,055,220	13,842,050
Total Liabilities	26,689,110	25,074,950
Unrestricted Fund Equity	19,077,870	17,749,590
Total Liabilities & Fund Equity	\$45,766,980	\$42,824,540



STATEMENT OF CHANGES IN FUND EQUITY

	Fiscal Year Ending June 30, 2018	Fiscal Year Ending June 30, 2017
Unrestricted Fund Equity At Beginning Of Year	\$17,749,590	\$15,474,630
Additions		
Net Income	79,839,830	75,571,860
Total Additions	79,839,830	75,571,860
Distributions		
Cities	(22,323,000)	(20,826,000)
Counties	(14,882,000)	(13,884,000)
General Fund	(31,555,000)	(29,060,000)
Welfare Fund	(650,000)	(650,000)
Substance Abuse Treatment Fund	(2,080,000)	(2,080,000)
Public Schools	(1,200,000)	(1,200,000)
Community Colleges	(600,000)	(600,000)
Drug Court, Mental Health Court, Family Court Services Fund	(4,101,550)	(3,876,900)
Court Services	(680,000)	(680,000)
Court Supervision Fund	(440,000)	(440,000)
Total Distributions	(78,511,550)	(73,296,900)
Unrestricted Fund Equity At End Of Year	\$19,077,870	\$17,749,590



OPERATING EXPENSES



	Fiscal Year Ending June 30, 2018	Fiscal Year Ending June 30, 2017
Salaries & Wages	\$8,328,240	\$8,065,310
Employee Benefits	4,661,760	4,255,520
Rent	3,772,160	3,671,710
Special Distributor Commissions	3,628,310	3,347,470
Bank Card Fees	2,107,080	1,937,260
Utilities	513,110	531,270
Store Furnishings, Fixtures, & Supplies	425,020	390,740
Communications	418,470	427,000
Other Services	335,920	281,050
Leasehold Repairs & Maintenance	178,840	255,500
State Government Overhead	159,880	161,940
Software, Development, & Maintenance	94,160	163,230
Travel	115,450	62,300
Employee Development Services	43,380	34,710
Insurance	39,100	35,600
Repairs & Maintenance	70,180	62,270
Professional Services	14,500	15,810
Miscellaneous	2,200	1,020
Depreciation	884,160	874,510
Total Operating Expenses	\$25,791,920	\$24,574,220

The Three Tier System

Idaho is one of 17 states that uses a control model to manage spirits sales. The practice has its roots in the days following the repeal of national prohibition.

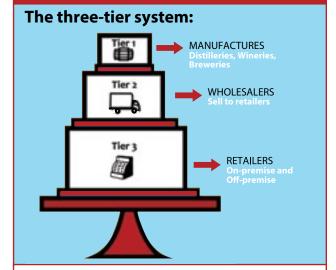
When prohibition ended in 1933, the 21st Amendment gave states the individual right to choose how they would regulate alcohol. Idaho became one of 18 states that chose a control model. What this means is that as a government agency, the Idaho State Liquor Division (ISLD) is the sole importer, wholesaler, and retailer of distilled spirits in Idaho. The ISLD owns and operates a full-service warehouse and distribution center in Boise. It also operates 65 state-run liquor stores throughout the Gem State that are leased from private sector landlords and contracts with 103 private sector retail stores. Beer and wine in Idaho are distributed and sold to the citizens by private wholesalers and retailers.

Prohibition and the Three-Tier System

This control model is part of what is known as the three-tier system of alcohol beverage distribution. This system evolved after the repeal of prohibition. In looking briefly at the history of why the passage of the 18th amendment enacted national prohibition in October 1919, it was because the temperance movement had made society aware of the social problems that were occurring prior to and during this time period and cited alcohol as the major cause.

The federal government saw prohibition as the solution to many problems that were occurring in the nation. These included vertical integration of alcohol distribution (where the manufacturer also sold the product), poverty, crime, violence, and other issues tied to irresponsible alcohol consumption. Saloons were extremely popular, and working men became

With the passage of the **21st Amendment** ending national prohibition, states were given the authority to regulate alcohol. They developed a structure of checks and balances that provided safe alcohol to the consumer while ensuring a simple method to collect tax revenue.



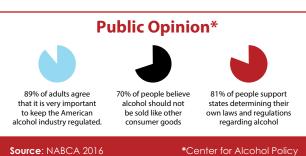
Benefits of the three-tier system

Regulatory - Each tier becomes responsible for ensuring that the laws and regulations set forward by the government are executed. All parties must comply with those laws and each is responsible to the other. These laws and regulations provide safeguards that there are lawful trade practices and safe handling of alcoholic beverages before it gets to consumers.

Economic - The tax money provided by the system goes to education, infrastructure improvements and other areas that benefit all citizens. Commercial - Rather than be dwarfed by larger competitors, smaller manufacturers receive greater opportunities to increase sales through distributors with retailers nationwide. As a result, consumers have more choices to a variety of products.

Public Heath - As each party must be licensed and accountable for alcoholic products, this prevents tainted alcohol from entering the marketplace.

The three-tier system stops large companies from increasing alcohol sales through aggressive practices.



regular customers of these places which made and sold the alcohol.

The three-tier system, where a manufacturer/supplier sells to a wholesaler who then sells to a retailer, offers a check and balance in the business of alcohol beverage distribution. The system also allows for orderly and accurate collection of revenue for the state or jurisdiction.

Interestingly, beverage alcohol is the only product to be mentioned in two U.S. constitutional amendments; the 18th Amendment that created prohibition and the 21st Amendment repealing prohibition and gave individual states the responsibility to regulate its sale and consumption according to the sensibilities of the citizens of a state and the local government.

"Idaho's model of spirits distribution works for our citizens," says Jeff Anderson, ISLD Director. "It

provides for convenient but limited access for liquor. Prices are set by suppliers and are competitive, as evidenced by the cross-border business we get from Washington State consumers. The resulting profits all stay in Idaho," he says. He adds, "The wholesale and retail mark-ups that would exist regardless of whether or not the ISLD administered the business are what help sustain the good causes we support. The Idaho State Liquor Division is 'Citizen Owned for the Benefit of All.'"

Alcohol Defined

Also known as ethanol, alcohol is a quick-evaporating, flammable, colorless liquid produced when yeast breaks down sugar. Beverage alcohol has been a part of most cultures for millennia, whether it be wine, beer, or spirits. Drinking irresponsibly, though, creates public health and safety concerns that cannot be ignored. It's why alcohol is regulated everywhere it's produced and sold to the public.

National Alcohol Statistics

According to the National Institute on Alcohol Abuse and Alcoholism (NIAAA), about 88,000 people die from alcohol-related causes each year, making alcohol the fourth-leading preventable cause of death in America.

In 2016, the U.S. Surgeon General issued the first ever Report on Alcohol, Drugs, and Health. It's titled, "Facing Addiction in America." The report's intent is to change how society views alcohol and drug use and misuse, as well as to suggest what can be done to prevent and treat these conditions.

The U.S. Surgeon General, Dr. Vivek Murthy was quoted as saying, "Most Americans know someone who has been touched by an alcohol or a drug use disorder."

Summing It Up

Millions of people consume alcohol responsibly, and half of the world's adult population does not drink at all. That's according to data from the World Health Organization (WHO).

Still, there are others who drink to excess; the effects of which are too great to ignore. It not only negatively impacts the drinker, but also is a drain on resources and society as a whole. Regulations that curb excessive

alcohol use are important tools to limit its harmful results.



Finally, and as noted above, the Surgeon General's Report describes evidence-based prevention strategies, such as public policies that can reduce substance misuse problems (e.g., driving under the influence [DUI]); effective treatment strategies, including medications and behavioral therapies for treating substance use disorders; and recovery support for people who have completed treatment.

Meet the Director and Deputy Directors

Jeffrey R. Anderson, Director

Mr. Anderson serves citizens of the Gem State in two roles. Governor C.L. "Butch" Otter appointed him as Director of the Idaho Lottery on January 9, 2007 and as Director of the Idaho State Liquor Division (ISLD) on April 30, 2010.

He is a member of Governor Otter's Cabinet, a Past-President of the Multi-State Lottery Association Board of Directors, a Past-Chairman of the National Alcohol Beverage Control Association Board of Directors, and a Past-President of the North American Association of State and Provincial Lotteries Board of Directors.



Mr. Anderson came to state service after twenty-six years in broadcasting, most recently as Vice President and General Manager of CBS television affiliates KBOI (Boise) and KIDK (Idaho Falls). While in local broadcasting, he was involved in a number of executive board-level posts for the Idaho State Broadcasters Association, including legislative liaison representing the industry's interests to Congress and the Idaho Legislature. He was the 2001 recipient of the National Association of Broadcasters Service to America Award for Service to Children. Mr. Anderson received his Bachelor of Science, Business Administration degree from California State University, Chico. He is the father of four children, grandfather of five, and resides in Boise, Idaho with his wife of 37 years, Theresa Anderson.

Jon Spence, Deputy Director for Information Technology and Security

Mr. Spence was appointed by Idaho State Liquor Division Director Jeff Anderson as Deputy Director for Information Technology & Security on September 16, 2013. He has been with the ISLD for nearly 20 years.



While studying Physics and Computer Science at Boise State University, Mr. Spence was working part time at the Idaho State Fish and Game mail room and the BSU Bookstore. He applied to the ISLD in August of 1994 and was hired as a part time warehouse worker picking orders.

In 1998 he joined the Information Technology team. In 2001 he was promoted to a full time Associate Programmer and in 2003 he became the full time Senior Systems Technician and Web Design Specialist covering hardware, network administration, and creation of a new website. In 2008 he was promoted to Network Analyst taking on the advanced network and server duties for the ISLD and in 2013 assumed responsibility for the entire Information Technology functions for the division's central office, warehouse, and retail network.

Ray Homen, Deputy Director for Procurement and Distribution

Ray Homen joined the Idaho State Liquor Division (ISLD) on August 3, 2015, as a Business Analyst and was named Deputy Director for Procurement and Distribution on April 23, 2018. Prior to joining the ISLD, Ray worked in private industry for nearly 20 years.

Mr. Homen joined the Division after spending nearly three years in Wells Fargo's analytics depart-

ment. During his time at Wells Fargo, he was responsible for all levels of analytical support, reviewing financial packets for completion, managing data integrity, data entry of financial information, and setting productivity levels. He was involved in many strategic planning assignments and developing process improvements.

Mr. Homen received his Bachelor of Science, Business Administration degree from California State University, Humboldt in 2004. He received a Master in Business Administration (MBA) from California State University, Humboldt in 2006, and a Master in Science in Accounting (MSA) from University of Phoenix in 2011.



Sally Ray, Deputy Director for Retail Operations

Sally Ray was appointed Deputy Director for Retail Operations by Idaho State Liquor Division (ISLD) Director Jeff Anderson on July 6, 2018. Prior to joining the ISLD, Ray worked in private industry for 30 years and has extensive experience in retail store operations, retail merchandising, procurement, and logistics with large retailers including Kroger Company and Supervalu, Inc.



Ms. Ray joined the Division after 18 years with Kroger where she served in various leadership roles across multiple retail divisions including District Operations Coordinator for the Columbus, Ohio division and District Manager for the Dillon's division, overseeing stores in Kansas and Nebraska. During her time as District Manager, she was responsible for assessing the ability of stores to exceed customer expectations, establishing and achieving sales and profit goals, and coaching and developing district management and store level teams.

Since 2015 as Kroger Deli/Bakery Division Merchandiser, Ms. Ray was responsible for 110 stores throughout Texas and Louisiana, with direct involvement in establishing store merchandising standards, equipment and fixture

placement, store remodels, new store planning, capital investments, category management, and compliance and regulatory initiatives.

Tony Faraca, Deputy Director for Finance and Human Resources, Chief Deputy

Tony Faraca joined the Idaho State Liquor Division on September 1, 2008. Prior to the ISLD, he worked in private industry and has extensive experience with large manufacturers and retailers including Chevron, Clorox, and Albertson's.

Mr. Faraca has worked in a wide variety of administrative roles including accounting, budgeting, financial planning, analytics, contract negotiations, and human resources. Throughout his career, he has been responsible for capital project analysis, promotional and pricing analytics, consumer product launches, strategic planning, resource allocation, cost accounting, supply chain optimization, system integration, and organizational development.

Mr. Faraca is a graduate of the University of Idaho where he received his Bachelor of Science degree in Finance.

	Fiscal Year Ending June 30, 2018	Fiscal Year Ending June 30, 2017	Fiscal Year Ending June 30, 2018	Fiscal Year Ending June 30, 2017
		SALES		TRIBUTIONS
ADA COUNTY			4,578,076	4,188,226
Boise	44,526,875	42,975,004	4,314,100	3,998,662
Eagle	5,040,417	4,722,085	475,200	441,513
Garden City	2,277,657	2,156,222	217,024	210,416
Kuna	2,006,756	1,794,411	180,589	157,220
Meridian	12,389,333	10,253,673	1,031,885	863,541
Star	923,734	837,470	84,274	76,820
Total	67,164,775	\$62,738,867	\$10,881,148	\$9,936,398
ADAMS COUNTY			38,016	35,643
Council	217,897	228,003	22,961	20,276
New Meadows	315,581	292,383	29,432	28,651
Total	\$533,478	\$520,385	\$90,409	\$84,570
BANNOCK COUNTY			640,463	606,487
Arimo			14,131	13,962
Chubbuck	1,818,229	1,609,415	162,028	159,676
Downey	53,878	60,562	24,491	24,199
Inkom		·	34,256	33,847
Lava Hot Springs	432,305	376,980	37,942	34,667
McCammon			32,589	31,259
Pocatello	6,587,935	6,725,473	677,312	633,291
Total	\$8,892,349	\$8,772,430	\$1,623,212	\$1,537,388
BEAR LAKE COUNTY			43,575	38,766
Bloomington			8,296	8,197
Fish Haven	245,544	224,473		
Georgetown			18,656	18,434
Montpelier	371,339	371,739	37,450	32,675
Paris			20,164	19,924
St. Charles			5,756	5,295
Total	\$616,883	\$596,212	\$133,897	\$123,291
BENEWAH COUNTY			93,192	98,172
Fernwood	108,101	108,204		
Plummer	367,777	324,833	32,697	46,997
St. Maries	893,558	843,242	84,902	77,873
Tensed			4,803	4,746
Total	\$1,369,437	\$1,276,279	\$215,594	\$227,788
BINGHAM COUNTY			153,723	139,429
Aberdeen			77,443	76,519
Atomic City			1,151	1,137
Basalt			15,441	15,257
Blackfoot	1,814,277	1,747,469	176,017	162,704
Firth			18,696	18,473
Shelly	400,020	355,631	35,849	30,596
Total	\$2,214,297	\$2,103,100	\$478,320	\$444,115

	Fiscal Year Ending June 30, 2018	Fiscal Year Ending June 30, 2017	Fiscal Year Ending June 30, 2018	Fiscal Year Ending June 30, 2017
		SALES		TRIBUTIONS
BLAINE COUNTY			467,935	433,810
Bellevue	742,305	698,479	70,300	64,577
Carey	73,943	65,307	6,572	5,815
Hailey	2,117,855	2,001,153	201,400	183,648
Ketchum	3,843,171	3,616,513	363,961	338,817
Sun Valley	35,234	31,527	3,178	3,228
Total	\$6,812,511	\$6,412,979	\$ 1,113,346	\$1,029,895
BOISE COUNTY	ψο,στ=,σττ	ψο,,	60,806	58,527
Crouch	425,078	406,817	40,939	37,501
Horseshoe Bend	232,204	218,482	22,000	21,080
Idaho City	204,590	174,179	17,532	18,458
Lowman	41,306	33,388		
Placerville			2,064	2,039
Total	\$903,179	\$832,865	\$143,341	\$137,605
BONNER COUNTY			635,422	600,428
Clark Fork	398,397	392,753	39,533	39,009
Coolin	121,648	131,323		
Dover			24,094	23,807
East Hope			8,494	8,393
Норе			3,493	3,451
Kootenai			30,564	30,200
Oldtown	1,669,553	1,619,042	162,928	157,698
Ponderay	2,253,452	2,132,039	214,553	207,673
Priest River	1,121,736	1,054,123	106,113	101,610
Sandpoint	3,006,027	2,866,473	288,529	260,520
Schweitzer	25,629	24,652		
Tamrak/Priest Lake	515,157	487,078		
Total	\$9,111,602	\$8,707,483	\$1,513,723	\$1,432,789
BONNEVILLE COUNTY			742,270	689,656
Ammon	2,316,270	2,165,859	218,004	210,109
Idaho Falls	8,364,697	7,673,014	772,632	704,494
lona	·	· · · · · · · · · · · · · · · · · · ·	77,522	76,597
Irwin/Palisades	194,139	176,862	17,799	17,220
Ririe	153,893	152,160	15,324	15,790
Swan Valley			8,534	8,432
Ucon			44,775	44,241
Total	\$11,029,000	\$10,167,895	\$1,896,860	\$1,766,539
BOUNDARY COUNTY			88,852	84,891
Bonners Ferry	1,307,983	1,216,884	122,497	116,582
Moyie Springs			27,865	27,533
Total	\$1,307,983	\$1,216,884	\$239,214	\$229,006
BUTTE COUNTY			20,023	17,386
Arco	288,917	273,749	27,569	23,734
Butte City			2,659	2,628
Howe			_,00,	
Moore			6,827	6,746
Total	\$288,983	\$273,749	\$57,078	\$50,494

	Fiscal Year Ending June 30, 2018	Fiscal Year Ending June 30, 2017	Fiscal Year Ending June 30, 2018	Fiscal Year Ending June 30, 2017
		SALES		IBUTIONS
CAMAS COUNTY			11,195	11,195
Fairfield	138,183	141,505	14,246	12,749
Total	\$138,183	\$141,505	\$25,441	\$23,944
CANYON COUNTY	Ψ,	4.1.7.00	1,025,460	933,764
Caldwell	4,541,754	4,174,253	411,715	338,192
Greenleaf	-		34,851	34,435
Melba	-		20,998	20,748
Middleton	911,582	904,623	91,054	84,019
Nampa	9,390,409	8,684,718	874,313	828,181
Notus	-		21,633	21,375
Parma	308,574	284,751	28,678	25,297
Wilder	-		63,391	62,635
Total	\$15,152,320	\$14,048,346	\$2,572,093	\$2,348,646
CARIBOU COUNTY	ψ10,10 <u>1</u> ,0 <u>1</u> 0	Ψ1 1,0 10,0 10	35,814	34,438
Bancroft			14,726	14,551
Grace	81,662	83,362	8,405	8,004
Soda Springs	447,452	406,303	40,940	39,511
Total	\$529,115	\$489,664	\$99,885	\$96,504
CASSIA COUNTY	Ψο=ν/ι.ιο	Ψ.ου,ου.	109,510	101,805
Albion			10,797	10,668
Burley	1,578,054	1,498,752	150,953	139,783
Declo			13,972	13,806
Malta			7,899	7,805
Oakley			31,358	30,984
Total	\$1,578,054	\$1,498,752	\$324,489	\$304,851
CLARK COUNTY	41/21 2/22 1	Ψ.,,	11,475	11,475
Dubois			23,697	23,415
Spencer			1,310	1,294
Total			\$36,482	\$36,184
CLEARWATER COUNTY			77,433	73,154
Elk River	43,752	48,688	4,904	2,327
Orofino	850,930	824,739	122,892	81,002
Pierce	88,597	88,696	8,942	8,208
Weippe	96,383	97,926	9,866	9,582
Total	\$1,079,663	\$1,060,049	\$224,037	\$174,273
CUSTER COUNTY			58,114	56,329
Challis	354,995	339,752	34,204	30,987
Clayton		6,888	694	2,170
Mackay	144,106	125,191	12,608	13,192
Stanley	399,190	324,058	32,611	31,005
Total	\$898,292	\$795,890	\$138,231	\$133,683

SALES DISTRIBITION 149,537 Glenns Ferry 234,311 229,464 23,118 Mountain Home AFB	Fiscal Year Ending June 30, 2017	Ending	Fiscal Year Ending June 30, 2017	Fiscal Year Ending June 30, 2018	
Clens Ferry		DISTRIBUT	•		
Glenns Ferry 234,311 229,464 23,118 Mountain Home AFB Mountain Home 1,845,456 1,693,881 170,591 Prine 111,241 111,276 Prairie 12,904 12,588 Total \$2,203,912 \$2,047,210 \$343,246 FRANKLIN COUNTY 42,648 Cliffton 11,233 Dayton 18,339 Franklin 29,413 Oxford 19,705 Preston 653,412 \$583,326 58,753 Weston 17,783 Total \$453,412 \$583,326 \$58,753 Weston 17,783 Total \$453,412 \$583,326 \$180,074 FREMONT COUNTY 70,967 Ashton 162,630 124,784 12,579 Drummond 595 Sladnd Park 471,460 418,663 42,132 Newdale 11,2543 Parker 11,2543 Parker 11,2543 Parker 11,29 St. Anthony 467,445 427,842 43,102 Teton 28,262 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY Biss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY Coltrowood 146,347 148,991 15,007 Elk City 75,449 80,551 6,351 Grangeville 522,920 525,975 52,986 Kooskia 275,356 243,519 245,519 245,519 Coltrowood 275,356 243,519 245,519 Col	140,101	149,537			FLMORE COUNTY
Mountain Home AFB Mountain Home 1,845,456 1,693,881 170,591 Pine 111,241 111,276 Prairie 12,904 12,588 Total \$2,203,912 \$2,047,210 \$343,246 FRANKLIN COUNTY 42,648 Cliffon 11,233 Dayton 18,339 Franklin 29,413 Oxford 1,905 Preston 653,412 583,326 58,753 Weston 17,783 Total \$653,412 \$583,326 \$58,753 Weston 17,783 Total \$653,412 \$583,326 \$180,074 FREMONT COUNTY 17,783 Total 47,460 418,663 42,132 Newclale 595 Drummond	19,773		229,464	234,311	
Prine 111,241 111,276 — Prairie 12,904 12,588 — Total \$2,203,912 \$2,047,210 \$343,246 FRANKLIN COUNTY 42,648 Cliffon — — 11,233 Dayton — — 18,339 Franklin — — 1,905 Preston 653,412 583,326 58,753 Weston — — 1,708 Preston 653,412 583,326 58,753 Weston — — 1,708 Preston 653,412 583,326 58,753 Weston — — 1,7783 Total \$653,412 \$583,326 \$8,753 Weston — — 17,783 Total \$653,412 \$583,326 \$180,074 FREMONT County — — 12,549 Drummond — — — 595 Island Park 471,460 </td <td></td> <td>·</td> <td></td> <td></td> <td>, , , , , , , , , , , , , , , , , , ,</td>		·			, , , , , , , , , , , , , , , , , , ,
Prine 111,241 111,276 — Prairie 12,904 12,588 — Total \$2,203,912 \$2,047,210 \$343,246 FRANKLIN COUNTY 42,648 Cliffon — — 11,233 Dayton — — 18,339 Franklin — — 1,905 Preston 653,412 583,326 58,753 Weston — — 1,708 Preston 653,412 583,326 58,753 Weston — — 1,708 Preston 653,412 583,326 58,753 Weston — — 1,7783 Total \$653,412 \$583,326 \$8,753 Weston — — 17,783 Total \$653,412 \$583,326 \$180,074 FREMONT County — — 12,549 Drummond — — — 595 Island Park 471,460 </td <td>159,291</td> <td>170,591</td> <td>1,693,881</td> <td>1,845,456</td> <td>Mountain Home</td>	159,291	170,591	1,693,881	1,845,456	Mountain Home
Total S2,203,912 S2,047,210 S343,246 FRANKUN COUNTY 42,648 Clifton 11,233 Dayton 18,339 Franklin 1,905 Franklin 1,905 Freston 653,412 583,326 58,753 Weston 17,783 Total S653,412 S583,326 S180,074 FREMONT COUNTY 70,967 Ashton 162,630 124,784 12,579 Drummond 595 Island Park 471,460 418,663 42,132 Newdale 11,829 S1, Anthony 467,445 427,842 43,102 Teton 28,262 Warm River 119 Total S1,101,536 S971,288 S222,128 GEM COUNTY Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total S1,249,893 S1,157,305 S195,423 GOODING COUNTY Bilss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total S1,253,187 S1,207,546 S209,803 IDAHO COUNTY Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519			111,276	111,241	Pine
FRANKLIN COUNTY			12,588	12,904	Prairie
Cliffon 11,233 Dayton 18,339 Franklin 29,413 Oxford 1,905 Preston 653,412 583,326 58,753 Weston 17,783 Total \$653,412 \$583,326 \$180,074 FREMONT COUNTY 17,783 Ashton 162,630 124,784 12,579 Drummond 595 Island Park 471,460 418,663 42,132 Newdale 11,829 St. Anthony 467,445 427,842 43,102 Teton 11,829 St. Anthony 467,445 427,842 43,102 Teton 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 Emmett	\$319,165	\$343,246	\$2,047,210	\$2,203,912	Total
Dayton 18,339 Franklin 29,413 Oxford 1,905 Preston 653,412 583,326 58,753 Weston 17,783 Total \$653,412 \$583,326 \$180,074 FREMONT COUNITY 70,967 74,746 124,784 12,579 Drummond 595 51,8164 12,579 Drummond 595 51,8164 42,132 12,543 12,5	40,406	42,648			FRANKLIN COUNTY
Franklin 29,413 Oxford 1,905 Preston 653,412 583,326 58,753 Weston 17,783 Total \$653,412 \$583,326 \$180,074 FREMONT COUNTY 70,967 70,967 Ashton 162,630 124,784 12,579 Drummond 595 Island Park 471,460 418,663 42,132 Newdale 12,543 Parker 11,829 \$1, Anthony 467,445 427,842 43,102 Teton 2,862 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 <t< td=""><td>11,099</td><td>11,233</td><td></td><td></td><td>Clifton</td></t<>	11,099	11,233			Clifton
Oxford 1,905 Preston 653,412 583,326 58,753 Weston 17,783 Total \$653,412 \$583,326 \$180,074 FREMONT COUNTY 102,679 Ashton 162,630 124,784 12,579 Drummond 595 Island Park 471,460 418,663 42,132 Newdale 12,543 Parker 12,543 Parker 11,829 \$1,Anthony 467,445 427,842 43,102 Ieton 28,262 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 62,992 56,205 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205	18,120	18,339			Dayton
Preston 653,412 583,326 58,753 Weston 17,783 Total \$653,412 \$583,326 \$180,074 FREMONT COUNTY 70,967 Ashton 162,630 124,784 12,579 Drummond 595 Island Park 471,460 418,663 42,132 Newdale 12,543 Pass Parker 11,829 St. Anthony 467,445 427,842 43,102 Teton 11,829 St. Anthony 467,445 427,842 43,102 Teton 28,262 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GO GODING COUNTY 80,511 </td <td>29,062</td> <td>29,413</td> <td></td> <td></td> <td>Franklin</td>	29,062	29,413			Franklin
Weston 17,783 Total \$653,412 \$583,326 \$180,074 FREMONT COUNTY 70,967 Ashton 162,630 124,784 12,579 Drummond 595 Island Park 471,460 418,663 42,132 Newdale 12,543 Parker 11,829 \$1, Anthony 467,445 427,842 43,102 Teton 28,262 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 *** Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141	1,883	1,905			Oxford
Total \$653,412 \$583,326 \$180,074 FREMONT COUNTY 70,967 Ashton 162,630 124,784 12,579 Drummond 595 Island Park 471,460 418,663 42,132 Newdale 12,543 Parker 11,829 \$1, Anthony 467,445 427,842 43,102 Ieton 28,262 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 3	55,440	58,753	583,326	653,412	Preston
FREMONT COUNTY Ashton 162,630 124,784 12,579 Drummond 595 Island Park 471,460 418,663 42,132 Newdale 12,543 Parker 11,829 St. Anthony 467,445 427,842 43,102 Teton 28,262 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640	17,571	17,783			Weston
Ashton 162,630 124,784 12,579 Drummond 595 Island Park 471,460 418,663 42,132 Newdale 12,543 Parker 11,829 St. Anthony 467,445 427,842 43,102 Teton 28,262 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 110,000 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$2	\$173,581	\$180,074	\$583,326	\$653,412	Total
Drummond 595 Island Park 471,460 418,663 42,132 Newdale 12,543 Parker 11,829 St. Anthony 467,445 427,842 43,102 Teton 28,262 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 84,539 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell \$264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 <t< td=""><td>69,425</td><td></td><td></td><td></td><td>FREMONT COUNTY</td></t<>	69,425				FREMONT COUNTY
Island Park 471,460 418,663 42,132 Newdale 12,543 Parker 11,829 St. Anthony 467,445 427,842 43,102 Teton 28,262 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GODDING COUNTY 88,204 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood	11,222		124,784	162,630	Ashton
Newdale 12,543 Parker 11,829 St. Anthony 467,445 427,842 43,102 Teton 28,262 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 <td>588</td> <td></td> <td></td> <td></td> <td>Drummond</td>	588				Drummond
Parker 11,829 St. Anthony 467,445 427,842 43,102 Teton 28,262 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand <	40,219		418,663	471,460	Island Park
St. Anthony 467,445 427,842 43,102 Teton 28,262 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 - Ferdinand - 6,351 Grangeville 5	12,119				
Teton 28,262 Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 <	11,688				
Warm River 119 Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	43,874		427,842	467,445	
Total \$1,101,536 \$971,288 \$222,128 GEM COUNTY 84,539 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	27,925				
GEM COUNTY 84,539 Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	118				
Emmett 1,186,900 1,101,100 110,884 Montour 62,992 56,205 Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	\$217,178	• •	\$971,288	\$1,101,536	
Montour 62,992 56,205 — Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 — Ferdinand — — 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	77,913		1 101 100	1.107.000	
Total \$1,249,893 \$1,157,305 \$195,423 GOODING COUNTY 88,204 Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	101,962	110,884			
GOODING COUNTY Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519					
Bliss 91,344 96,412 9,704 Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	\$179,875	•	\$1,157,305	\$1,249,893	
Gooding 542,141 488,876 49,244 Hagerman 355,060 364,917 36,732 Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	83,337 9,788		07.410	01 244	
Hagerman355,060364,91736,732Wendell264,640257,34125,919Total\$1,253,187\$1,207,546\$209,803IDAHO COUNTY102,238Cottonwood146,347148,99115,007Elk City75,44980,551Ferdinand6,351Grangeville527,920525,97552,986Kooskia275,356243,51924,519	45,155				
Wendell 264,640 257,341 25,919 Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	32,814				_
Total \$1,253,187 \$1,207,546 \$209,803 IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	26,689				_
IDAHO COUNTY 102,238 Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519					
Cottonwood 146,347 148,991 15,007 Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	\$197,783	•	\$1,207,546	\$1,253,187	
Elk City 75,449 80,551 Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	97,833		1 40 001	1 4/ 2 47	
Ferdinand 6,351 Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	8,553	13,00/			
Grangeville 527,920 525,975 52,986 Kooskia 275,356 243,519 24,519	 4 075	 4 251	00,331	/3,447	
Kooskia 275,356 243,519 24,519	6,275 56,212		 525 075	527 020	
	24,137				_
MINGUING 335 317 417.724 417.70	30,422	30,829	306,254	335,312	
	8,668		JU0,ZJ 4		
Stites 8,772 Whitebird 116,695 94,369 3,692	3,647		07 370 		
Total \$1,477,081 \$1,399,659 \$244,394	\$235,747				

	Fiscal Year Ending	Fiscal Year Ending	Fiscal Year Ending	Fiscal Year Ending
	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
		SALES	DIST	RIBUTIONS
JEFFERSON COUNTY			47,456	47,505
Hamer			2,024	2,000
Lewisville			18,894	18,669
Menan			29,651	29,298
Mud Lake		12,404	2,777	3,217
Rigby	698,082	636,195	64,079	61,915
Roberts			22,864	22,591
Ririe (see Bonneville County)*				
Total	\$698,082	\$648,599	\$187,745	\$185,195
JEROME COUNTY			93,080	88,661
Eden			16,036	15,845
Hazelton	143,209	128,104	12,897	12,681
Jerome	1,150,922	1,146,682	115,456	109,113
Total	\$1,294,131	\$1,274,786	\$237,469	\$226,300
KOOTENAI COUNTY			2,595,324	2,447,971
Athol	223,232	 97,051	27,547.00	27,219
Bayview Coeur d' Alene	12,281,633	12,275,684	1,235,488	1,184,753
Dalton Gardens	12,201,000	12,273,004	94,074	92,952
Fernan Lake			6,827	6,746
Garwood	503,357	461,051		
Harrison	209,507	213,409	21,478	18,876
Hauser			26,992	26,670
Hayden	4,574,401	4,039,220	406,483	374,033
Hayden Lake			23,419	23,140
Huetter			4,009	3,961
Post Falls	7,487,508	6,953,382	699,761	660,459
Rathdrum	2,029,151	1,866,849	187,870	177,946
Spirit Lake	839,836	786,286	79,132	75,851
State Line	8,143,605	7,753,347	780,212	709,753
Worley	1,104,597	1,126,474	113,359	100,900
Total	\$37,396,830	\$35,572,754	\$6,301,975	\$5,931,230
LATAH COUNTY			485,546	487,068
Bovill			10,122	10,001
Deary	150,159	146,852	14,783	16,473
Genesee	79,032	82,265	8,288	7,838
Juliaetta			22,943	22,669
Kendrick	137,477	133,911	13,481	12,524
Moscow	5,815,349	5,773,390	581,169	582,166
Onaway	170 707	17/0/2	7,502	7,413
Potlatch	172,727	176,063	17,728	17,491
Troy	333,704	340,001	34,224	32,753
Total	\$6,688,450	\$6,652,482	\$1,195,786	\$1,196, 396

^{*}City limits extend into both counties

	Fiscal Year Ending	Fiscal Year Ending	Fiscal Year Ending	Fiscal Year Ending
	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
		SALES	DISTRIBUTIONS	
LEMHI COUNTY			89,572	84,647
Leadore	32,502	34,784	3,502	3,064
North Fork	55,484	55,032		
Salmon	1,170,886	1,136,909	114,461	107,744
Total	\$1,258,873	\$ 1,226,725	\$207,535	\$195,455
LEWIS COUNTY			44,587	43,764
Craigmont	60,740	53,519	5,395	4,782
Kamiah	456,559	464,357	46,747	46,288
Nez Perce	75,294	68,526	6,904	7,143
Reubens			2,858	2,824
Winchester	26,198	23,946	2,414	2,766
Total	\$618,792	\$610,348	\$108,905	\$107,567
LINCOLN COUNTY			23,031	21,722
Dietrich			13,456	13,296
Richfield			19,410	19,179
Shoshone	321,707	314,975	31,715	29,786
Total	\$321,707	\$314,975	\$87,612	\$83,983
MADISON COUNTY	Ψο=1/1.01	401.1/1.0	55,299	55,299
Rexburg	422,135	420,758	74,914	74,914
Sugar City			54,261	53,614
Total	\$422,135	\$420,758	\$184,474	\$183,827
MINIDOKA COUNTY	4 122/100	¥ :==5/: ==	57,782	57,782
Acequia			4,922	4,863
Heyburn			126,345	124,838
, Minidoka			4,446	4,393
Paul	105,917	110,106	11,096	10,063
Rupert	715,783	668,395	67,349	66,630
Burley (see Cassia County)*				
Total	\$821,701	\$778,501	\$271,940	\$268,569
NEZ PERCE COUNTY			500,381	477,127
Culdesac		68,610	6,907	5,622
Lapwai			45,608	45,064
Lewiston	6,902,204	6,786,912	683,257	649,997
Peck			7,978	7,883
Total	\$6,902,204	\$6,855,523	\$1,244,131	\$1,185,693
ONEIDA COUNTY			32,694	30,986
Malad	496,546	447,440	45,054	42,529
Total	\$496,546	\$447,440	\$77,748	\$73,515
OWYHEE COUNTY			64,901	57,696
Bruneau	53,766	60,971		
Grand View	117,065	80,956	8,153	5,758
Homedale	403,988	404,005	40,689	38,383
Marsing	354,808	342,517	34,483	31,446
Total	\$929,629	\$888,448	\$148,226	\$133,283

^{*}City limits extend into both counties

PAYETE COUNTY		Fiscal Year Ending	Fiscal Year	Fiscal Year	Fiscal Year
PAYEITE COUNTY			Ending June 30, 2017	Ending June 30, 2018	Ending June 30, 2017
Fruilland New Plymouth 422,882 410,808 41,339 37,120 Payerle 1,263,284 1,214,558 122,295 110,784 Total 51,685,977 51,625,365 5478,814 5449,718 POWER COUNTY Rockland					
Fruilland New Plymouth 422,882 410,808 41,339 37,120 Payerle 1,263,284 1,214,558 122,295 110,784 Total 51,685,977 51,625,365 5478,814 5449,718 POWER COUNTY Rockland	PAYETTE COUNTY			118.715	107.713
New Plymouth		-			
Payethe		422,682	410,808		
Total \$1,485,967 \$1,625,365 \$478,814 \$449,718 \$20,274 \$25,363 American Folls \$414,248 \$386,832 \$39,779 \$34,776 Rockland 11,432 11,279 \$10tal \$414,248 \$386,832 \$576,705 \$71,454 \$10tal \$13,620 \$133,031 \$13,620 \$133,031 \$10tal \$1000 \$94,455 \$1000 \$94,455 \$1000 \$94,455 \$1000 \$1000 \$94,455 \$10000 \$10000 \$10000 \$10000 \$10000 \$10000 \$10000 \$10000 \$10000 \$10000 \$10000					
POWER COUNTY	Total	\$1,685,967	\$1,625,365	\$478,814	\$449,718
American Falls 414,248 386,832 38,979 34,796 Rockland - - 11,432 11,295 Total \$41,248 \$586,832 \$78,705 \$71,454 \$HOSHONE COUNTY 135,620 133,031 133,031 Kellogg 1,096,820 1,003,242 101,000 99,455 Mullan - - - 56,999 58,987 Pinehurst 472,224 467,094 47,032 45,308 Smelterville - - - 23,975 23,550 Wardner - - - 7,343 7,256 Wardner - - - 10,797 10,668 Grond Telon 138,904 744,709 74,943 54,318 <	POWER COUNTY			28,294	25,363
Rockland — — 11,432 11,295 Total \$414,248 \$386,832 \$78,705 \$71,454 SKOSNOR COUNTY 135,620 133,031 Kellogg 1,096,820 1,003,242 101,000 99,455 Mullon — — 26,714 26,395 Osburn — — 59,699 58,987 Pinehurst 472,224 467,094 47,032 45,008 Smelterville — — 23,975 23,650 Wallace 401,073 386,414 38,908 37,895 Wallace 401,073 386,414 38,908 37,895 Wallace 410,073 386,414 38,908 37,895 Wallace 410,073 386,414 38,908 37,895 Valoriner — — 7,343 7,256 Total \$1,770,117 \$1,856,750 \$440,291 \$431,977 TEION 20 1,049,457 92,287 89,443		414,248	386,832	38,979	34,796
SHOSHONE COUNTY 1.096,820 1.096,820 1.003,242 101,000 99,455 Mullon 26,714 26,395 OSburn 59,699 58,987 Pinehust 472,224 467,094 47,032 45,308 Smelterville 23,975 23,650 Walloce 401,073 386,414 38,908 37,895 Walloce 401,073 386,414 38,908 37,895 Walloce 401,073 386,414 38,908 37,895 Walloce 7,343 7,256 Total 51,970,117 \$1,856,750 \$440,291 \$431,977 TEFON COUNTY 130,366 11,049,457 92,287 89,443 Tefonia 10,797 10,668 Grand Tefoni 10,797 10,668 Grand Tefoni 38,904 744,709 74,943 54,318 Total 52,005,875 \$1,794,166 \$308,963 \$528,632 TWIN FALLS COUNTY 580,899 572,472 57,638 54,723 Castleford 56,719 48,769 4,910 5,0662 Filer 278,684 259,963 26,172 23,120 Honsen 48,665 48,084 Hollister 48,253 48,040 4,835 4,450 4,808 Hollister 48,253 48,040 4,835 4,450 4,910 5,0662 Filer 278,684 259,963 26,172 23,120 Honsen 4,743 4,706 4,805 4,450 4,806 4,805 4,450 4,450 4,450 4,450 4,450 4,450 4,450 4,450 4,450 4,450	Rockland	·			
Kellogg 1,096,820 1,003,242 101,000 99,455 Mullan — — 26,714 26,395 Osburn — — — 95,699 59,987 Pinehurst 472,224 467,094 47,032 45,308 Smelterville — — 23,975 23,650 Wallace 401,073 386,414 38,908 37,895 Wardner — — 7,343 7,256 Variance — — 130,936 114,203 Driggs 1,013,166 1,049,457 92,287 87,443 Tetionic — — — 10,797 10,668 Grand Teton 138,904 744,709 74,943 54,318 Iotal \$2,005,875 \$1,794,166 \$306,963 </td <td>Total</td> <td>\$414,248</td> <td>\$386,832</td> <td>\$78,705</td> <td>\$71,454</td>	Total	\$414,248	\$386,832	\$78,705	\$71,454
Kellogg 1,096,820 1,003,242 101,000 99,455 Mullan — — 26,714 26,395 Osburn — — — 95,699 59,987 Pinehurst 472,224 467,094 47,032 45,308 Smelterville — — 23,975 23,650 Wallace 401,073 386,414 38,908 37,895 Wardner — — 7,343 7,256 Variance — — 130,936 114,203 Driggs 1,013,166 1,049,457 92,287 87,443 Tetionic — — — 10,797 10,668 Grand Teton 138,904 744,709 74,943 54,318 Iotal \$2,005,875 \$1,794,166 \$306,963 </td <td>SHOSHONE COUNTY</td> <td></td> <td></td> <td></td> <td>133.031</td>	SHOSHONE COUNTY				133.031
Mullan - - 26,714 26,395 SS,875 OSburn - 59,699 58,887 SS,887 SS,897 SS,897 SS,897 SS,808 SS,908 37,895 23,508 Smelterville - - 23,975 23,509 38,895 S3,895 Wardner - - 23,975 23,450 Wardner - 7,343 7,256 Total \$1,970,117 \$1,856,750 \$440,291 \$43,1977 \$10,097 \$10,668 \$11,203 \$10,403 \$11,203 \$1		1,096,820	1,003,242		
Pinehurst 472,224 467,094 47,032 45,308 Smelterville 23,975 23,650 Worldoce 401,073 386,414 38,908 37,895 Wordner 7,343 7,256 Total \$1,770,117 \$1,855,750 \$440,291 \$431,977 TEFON COUNTY 130,936 \$114,203 Driggs 1,013,166 1,049,457 92,287 89,443 Tefonia 10,797 10,668 667 67,707 10,668 Grand Teton 138,904 744,709 74,943 54,318 76,688 5268,632 257,638 54,723 2568,632 2568,632 2568,632 257,638 54,723 258,632					
Smelterville 23,975 23,650 Wallace 401,073 386,414 38,908 37,895 Wardner 7,343 7,256 Total \$1,970,117 \$1,856,750 \$440,291 \$431,977 TEFON COUNTY 130,936 114,203 114,203 Driggs 1,013,166 1,049,457 92,287 89,443 Tefonia 10,797 10,668 Grand Teton 138,904 744,709 74,943 54,318 Victor 853,804 744,709 74,943 54,318 Total \$2,005,875 \$1,794,166 \$308,963 \$268,632 TWIN FALLS COUNTY 619,813 581,528 Buhl 580,899 572,472 57,638 54,723 Buhl 580,899 572,472 57,638 54,723 Buhl 580,899 572,472 57,638 54,723 Castleford 56,719 48,769 4,910 5,062<	Osburn			59,699	58,987
Wallace 401,073 386,414 38,908 37,895 Wardner - - 7,343 7,256 Total \$1,970,117 \$1,856,750 \$440,291 \$431,977 TETON COUNTY 130,936 114,203 114,203 Driggs 1,013,166 1,049,457 92,287 89,443 Tetonia - - 10,797 10,668 Grand Teton 138,904 744,709 74,943 54,318 Total \$2,005,875 \$1,794,166 \$308,963 \$268,632 \$100 TWIN FALLS COUNTY \$619,813 \$81,528 \$1,528 \$1,794,166 \$308,963 \$268,632 \$100 \$1,528 \$1		472,224	467,094		
Wardner 7,343 7,256 Total \$1,970,117 \$1,856,750 \$440,291 \$431,977 TETON COUNTY 130,936 114,203 Driggs 1,013,166 1,049,457 92,287 89,443 Tetonia 10,797 10,668 Grand Teton 138,904 744,709 74,943 54,318 Victor 853,804 744,709 74,943 54,318 Total \$2,005,875 \$1,794,166 \$308,963 \$268,632 TWIN FALLS COUNTY 619,813 581,528 Buhl \$80,899 572,472 57,638 54,723 Castleford 56,719 48,769 4,910 5,062 Filer 278,684 259,963 26,172 23,120 Honsen	Smelterville				
Total \$1,970,117 \$1,856,750 \$440,291 \$431,977 \$150	Wallace	401,073	386,414		
TETON COUNTY	Wardner			7,343	7,256
Driggs	Total	\$1,970,117	\$1,856,750		
Tetonia — — — — — — — — — — — — — — — — — — —	TETON COUNTY			130,936	114,203
Tetonia	Driggs	1,013,166	1,049,457	92,287	89,443
Victor 853,804 744,709 74,943 54,318 Total \$2,005,875 \$1,794,166 \$308,963 \$248,632 TWIN FALLS COUNTY 619,813 581,528 Buhl 580,899 572,472 57,638 54,723 Castleford 56,719 48,769 4,910 5,062 Filer 278,684 259,963 26,172 23,120 Hansen				10,797	10,668
Total \$2,005,875 \$1,794,166 \$308,963 \$268,632 TWIN FALLS COUNTY 619,813 581,528 Buhl 580,899 572,472 57,638 54,723 Cardleford 56,719 48,769 4,910 5,062 Filer 278,684 259,963 26,172 23,120 Hansen 48,665 48,084 Hollister 48,253 48,040 4,835 4,450 Kimberly 428,981 396,056 39,873 42,423 Murtaugh 4,763 4,706 Twin Falls 7,491,422 7,168,026 721,543 669,388 Total \$8,884,961 \$8,493,327 \$1,528,212 \$1,433,484 VALLEY COUNTY 265,431 239,029 Cascade 490,157 463,338 46,638 45,078 Donnelly 422,507 401,076 40,362 39,552 McCall 2,862,190 2,638,473 265,536 229,022 <td></td> <td></td> <td></td> <td></td> <td></td>					
TWIN FALLS COUNTY 619,813 581,528 Buhl 580,899 572,472 57,638 54,723 Castleford 56,719 48,769 4,910 5,622 Filer 278,684 259,963 26,172 23,120 Hansen 48,665 48,084 Hollister 48,253 48,040 4,835 4,450 Kimberly 428,981 396,056 39,873 42,423 Murtaugh 4,763 4,706 Twin Falls 7,491,422 7,168,026 721,543 669,388 Total \$8,884,961 \$8,493,327 \$1,528,212 \$1,433,484 VALLEY COUNTY 265,431 239,029 Cascade 490,157 463,338 46,638 45,078 Donnelly 422,507 401,076 40,362 39,552 McCall 2,862,190 2,638,473 265,536 229,022 Lake Fork 103,052 125,566	Victor	853,804	744,709	74,943	54,318
Buhl 580,899 572,472 57,638 54,723 Castleford 56,719 48,769 4,910 5,062 Filer 278,684 259,963 26,172 23,120 Hansen 48,665 48,084 Hollister 48,253 48,040 4,835 4,450 Kimberly 428,981 396,056 39,873 42,423 Murtaugh 4,763 4,706 Twin Falls 7,491,422 7,168,026 721,543 669,388 Total \$8,884,961 \$8,493,327 \$1,528,212 \$1,433,484 VALLEY COUNTY 265,431 239,029 Cascade 490,157 463,338 46,638 45,078 Donnelly 422,507 401,076 40,362 39,552 McCall 2,862,190 2,638,473 265,536 229,022 Lake Fork 103,052 125,566 Yellow Pine 9,122	Total	\$2,005,875	\$1,794,166	\$308,963	\$268,632
Castleford 56,719 48,769 4,910 5,062 Filer 278,684 259,963 26,172 23,120 Hansen 48,665 48,084 Hollister 48,253 48,040 4,835 4,450 Kimberly 428,981 396,056 39,873 42,423 Murtaugh 4,763 4,706 Twin Falls 7,491,422 7,168,026 721,543 669,388 Total \$8,884,961 \$8,493,327 \$1,528,212 \$1,433,484 VALLEY COUNTY 265,431 239,029 Cascade 490,157 463,338 46,638 45,078 Donnelly 422,507 401,076 40,362 39,552 McCall 2,862,190 2,638,473 265,536 229,022 Lake Fork 103,052 125,566 Yellow Pine 9,122 Total \$3,877,907 \$3,637,576 \$617,967	TWIN FALLS COUNTY			619,813	581,528
Filer 278,684 259,963 26,172 23,120 Hansen 48,665 48,084 Hollister 48,253 48,040 4,835 4,450 Kimberly 428,981 396,056 39,873 42,423 Murtaugh 4,763 4,706 Twin Falls 7,491,422 7,168,026 721,543 669,388 Total \$8,884,961 \$8,493,327 \$1,528,212 \$1,433,484 VALLEY COUNTY 265,431 239,029 Cascade 490,157 463,338 46,638 45,078 Donnelly 422,507 401,076 40,362 39,552 McCall 2,862,190 2,638,473 265,536 229,022 Lake Fork 103,052 125,566 Yellow Pine 9,122 Total \$3,877,907 \$3,637,576 \$617,967 \$552,681 WASHINGTON COUNTY Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749	Buhl				
Hansen 48,665 48,084 Hollister 48,253 48,040 4,835 4,450 Kimberly 428,981 396,056 39,873 42,423 Murtaugh 4,763 4,706 Twin Falls 7,491,422 7,168,026 721,543 669,388 Total \$8,884,961 \$8,493,327 \$1,528,212 \$1,433,484 VALLEY COUNTY 265,431 239,029 Cascade 490,157 463,338 46,638 45,078 Donnelly 422,507 401,076 40,362 39,552 McCall 2,862,190 2,638,473 265,536 229,022 Lake Fork 103,052 125,566 Yellow Pine 9,122 Total \$3,877,907 \$3,637,576 \$617,967 \$552,681 WASHINGTON COUNTY Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$229,634 \$289,749	Castleford	56,719	48,769		
Hollister 48,253 48,040 4,835 4,450 Kimberly 428,981 396,056 39,873 42,423 Murtaugh 4,763 4,706 Twin Falls 7,491,422 7,168,026 721,543 669,388 Total \$8,884,961 \$8,493,327 \$1,528,212 \$1,433,484 VALLEY COUNTY 265,431 239,029 Cascade 490,157 463,338 46,638 45,078 Donnelly 422,507 401,076 40,362 39,552 McCall 2,862,190 2,638,473 265,536 229,022 Lake Fork 103,052 125,566 Yellow Pine 9,122 Total \$3,877,907 \$3,637,576 \$617,967 \$552,681 WASHINGTON COUNTY 64,051 60,309 Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471	Filer	278,684	259,963		
Kimberly 428,981 396,056 39,873 42,423 Murtaugh 4,763 4,706 Twin Falls 7,491,422 7,168,026 721,543 669,388 Total \$8,884,961 \$8,493,327 \$1,528,212 \$1,433,484 VALLEY COUNTY 265,431 239,029 Cascade 490,157 463,338 46,638 45,078 Donnelly 422,507 401,076 40,362 39,552 McCall 2,862,190 2,638,473 265,536 229,022 Lake Fork 103,052 125,566 Yellow Pine 9,122 Total \$3,877,907 \$3,637,576 \$617,967 \$552,681 WASHINGTON COUNTY 64,051 60,309 Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749	Hansen				
Murtaugh 4,763 4,706 Twin Falls 7,491,422 7,168,026 721,543 669,388 Total \$8,884,961 \$8,493,327 \$1,528,212 \$1,433,484 VALLEY COUNTY 265,431 239,029 Cascade 490,157 463,338 46,638 45,078 Donnelly 422,507 401,076 40,362 39,552 McCall 2,862,190 2,638,473 265,536 229,022 Lake Fork 103,052 125,566 Yellow Pine 9,122 Total \$3,877,907 \$3,637,576 \$617,967 \$552,681 WASHINGTON COUNTY 64,051 60,309 Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749					
Twin Falls 7,491,422 7,168,026 721,543 669,388 Total \$8,884,961 \$8,493,327 \$1,528,212 \$1,433,484 VALLEY COUNTY 265,431 239,029 Cascade 490,157 463,338 46,638 45,078 Donnelly 422,507 401,076 40,362 39,552 McCall 2,862,190 2,638,473 265,536 229,022 Lake Fork 103,052 125,566 Yellow Pine 9,122 Total \$3,877,907 \$3,637,576 \$617,967 \$552,681 WASHINGTON COUNTY 64,051 60,309 Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749		428,981	396,056		
Total \$8,884,961 \$8,493,327 \$1,528,212 \$1,433,484 VALLEY COUNTY 265,431 239,029 Cascade 490,157 463,338 46,638 45,078 Donnelly 422,507 401,076 40,362 39,552 McCall 2,862,190 2,638,473 265,536 229,022 Lake Fork 103,052 125,566 Yellow Pine 9,122 Total \$3,877,907 \$3,637,576 \$617,967 \$552,681 WASHINGTON COUNTY 64,051 60,309 Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749	•				
VALLEY COUNTY 265,431 239,029 Cascade 490,157 463,338 46,638 45,078 Donnelly 422,507 401,076 40,362 39,552 McCall 2,862,190 2,638,473 265,536 229,022 Lake Fork 103,052 125,566 Yellow Pine 9,122 Total \$3,877,907 \$3,637,576 \$617,967 \$552,681 WASHINGTON COUNTY 64,051 60,309 Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749	Twin Falls				
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Donnelly 422,507 401,076 40,362 39,552 McCall 2,862,190 2,638,473 265,536 229,022 Lake Fork 103,052 125,566 Yellow Pine 9,122 Total \$3,877,907 \$3,637,576 \$617,967 \$552,681 WASHINGTON COUNTY 64,051 60,309 Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749	VALLEY COUNTY			265,431	
McCall 2,862,190 2,638,473 265,536 229,022 Lake Fork 103,052 125,566 Yellow Pine 9,122 Total \$3,877,907 \$3,637,576 \$617,967 \$552,681 WASHINGTON COUNTY 64,051 60,309 Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749			·		
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Yellow Pine 9,122 Total \$3,877,907 \$3,637,576 \$617,967 \$552,681 WASHINGTON COUNTY 64,051 60,309 Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749				265,536	229,022
Total \$3,877,907 \$3,637,576 \$617,967 \$552,681 WASHINGTON COUNTY 64,051 60,309 Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749					
WASHINGTON COUNTY 64,051 60,309 Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749					
Cambridge 131,648 133,419 13,434 12,905 Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749		\$3,877,907	\$3,637,576		
Midvale 6,549 6,471 Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749					
Weiser 778,687 743,261 212,600 210,064 Total \$910,336 \$876,680 \$296,634 \$289,749		131,648	133,419		
Total \$910,336 \$876,680 \$296,634 \$289,749					
FISCAL YEAR TOTALS \$215,157,570 \$203,381,704 \$37,205,000 \$34,710,000	Total	\$910,336	\$876,680	\$296,634	\$289,749
FISCAL YEAR TOTALS \$215,157,570 \$203,381,704 \$37,205,000 \$34,710,000					
	FISCAL YEAR TOTALS	\$215,157,570	\$203,381,704	\$37,205,000	\$34,710,000

TOP SELLING PRODUCTS FOR FISCAL YEAR 2018



#1 Tito's Handmade Vodka \$6,060,000



#6 Smirnoff Vodka \$4,530,000



#2 Crown Royal Canadian Whisky \$6,010,000



#7 Black Velvet Canadian Whisky \$3,970,000



#3 Fireball Cinnamon Whisky \$5,850,000



#8 Jameson Irish Whiskey \$3,920,000



#4 Jack Daniel's Tennessee Whiskey \$5,680,000



#9 Captain Morgan Spiced Rum \$3,830,000



#5 Pendleton Canadian Whisky \$5,420,000



#10 Platinum 7X Vodka \$2,990,000



